

Dear John,

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Following my recent visit I have been looking at the situation on Dataphone and things appear to be very well on track though undoubtedly due to the clearing up aspects of the specification and with the question of the 4 axis counter which has been the subject of some doubt, we have lost a little time though I don't think anything too serious.

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The situation now is that I have got a telex order from [] covering a 4 axis counter and I am expecting to get their official order sent off to me this week.

This 4 axis counter will be ready by mid-October. As mentioned to you during my visit, we had made a very large portion of this equipment but the power supplies require to be renewed and the best delivery which we have been offered brings about the finalisation of our production by about mid-October.

The engineer who is primarily responsible for the Dataphone side of the equipment says that it would make things very much more sensible if he were able to test Dataphone along with the counter prior to the departure of the whole equipment [] and to do this he would like to have up to the middle of November. The alternative is to build a simulator for Dataphone but this would not be as satisfactory as using the actual counters themselves. Perhaps you could let me know how you feel about all of this.

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Regarding the Dataphone equipment itself, things are going along very well and the main items are now all in production. The Engineer [] considers it would be a good advantage if you could personally come over around the middle of September to see progress on the equipment and also to have final discussions regarding the whole exercise from the technical point of view.

As I am going off on holiday on the 10th of August, perhaps you could let me know your reactions on the above statements prior to this as I would like to get this thing definitely fixed on track before I leave on holiday; I therefore look forward hearing from you.

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